



FINANCING & INVESTMENTS & WEALTH MANAGEMENT

WHO WE ARE

The Company was incorporated in 1997 and has a team of senior, well seasoned professionals that are highly trained, exceeding 20 years of average experience in the field Investment Banking: Corporate Finance and Capital Markets local and International.

SCOPE OF WORK

TRANSAMERICA-GLOBAL is experienced in providing key advisory services in Industrial Sectors as: Insurance, Public Infrastructure, Real State, Utilities, Agribusiness and Aquiculture.

PRODUCTS

CAPITAL RAISING	INVESTMENTS
Bank Financing & Multilateral Entities	Wealth Management
Corporate Bonds & Securitization	Asset Management
Structured Finance	Structured Products
Financial Leasing	M. & A.
Financial Structuring for Tax enhancement	Tax Planning

FINANCIAL SOLUTIONS

One of TRANSAMERICA-GLOBAL's core competences is its ability to provide customized solutions that draw on the multi product experience and skills of its team. The implementation of hybrid solutions that leverage a combination of standard financial tools to provide the optimal alternative for the client's requirements, given the numerous constraints associated to regulation, tax considerations, market idiosyncrasies, risk management, among

many others, is a source of value that distinguishes our company from other competitors.

Our company offers more than US\$ 1,000 million in transaction experience, providing solutions in multiple areas.

Selected transactions where a team member had a key role:

CAPITAL RAISING

- Arrangement of an Offshore International Investment Fund for a client located in New York.
- Bond arrangement for Chile's Concepción Airport (*Chile International Owner*)
- Bond arrangement and underwriting for a Chilean toll-route, Section Santiago-Los Vilos. (*International Owner*)
- Bond arrangement for a Chilean toll-route, northern access to the city of Concepción.
- Securitization of financial portfolio for a group of Life Insurance Companies.
- Long term financing, arrangement for Agribusiness in several regions of Chile.

MERGERS AND ACQUISITIONS

- Acquisition of Health Insurance Company (*Ecuador, Advisors of the Seller*).
- Acquisition of Aquiculture Company (*Chile, Advisors of the Buyer*).
- Acquisition of Utility Company (*Chile, Advisors of the Seller*).

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